AGENCY CREDIT RISK !!!

HARRIS REPORT FROM REP FROM REP OCT12/12 12.56
CHANGES *** WFTV-TV ***

REP HEADLINE# 6228190 TRF# 3214 \$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$ ADV # TRF# 321469 REP: TEL# 703 528 7800 CREDIT ADVISORY: AGENC ORDER WORKSHEET REP.#

AGY # PRDCT AMERICAN CROSSROADS EST#693 COMMENTS: (LINE, ORDER, INVOICE) FLIGHT DATES OCT16/12 ADV. NAME ISS/AMER. CROSSROADS AGY. NAME CROSSROADS MEDIA LLC ALEXANDRIA, VA 22314 OCT22/12 WK-1 66 CANAL CENTER PLAZA, SUITE 555 CONTRACT # 6228190 CLASS: NATL. BUYER NAME EMILY MILHOAN SALES PRSN WA- JOE KNAUER OFF.# 6556 LOCAL SALESMAN # REGIONAL

DATE OCT12/12 12.56

REP: CITY TAX_ TO LENA FR JULIE STATE TAX_ CO-OP BILLING NEEDED

OK'D M3 PLS CFM, THX 10/12

***** THIS IS A CASH IN ADVANCE SCHEDULE *****

CON CM

AMERICAN CROSSROADS

PROGRAM: NEWS ORD COM1: WE CAN OFFER THIS IS A MAKE-GOOD FOR OCT20 ON LINE-61 FOR 1 SPOT/WK	76 A 1100P-1135P 30	PROGRAM : EYEWITNESS NEWS AT 11P	61 S 1100P-1135P 30	AGENCY PRODUCT CODE =	: :LINE#: :	:LINE#:REP :CD: TIME PERIOD : LGTH : SEC	
	\$2,800.00 10/16 10/16			\$2,800.00 10/20		RATE : START : DATE	
			10/20			: END	
	н		0			END :SPTS: WEEK : DATE : /WK: INVT :	
	TUE		SAT			VEEK :	
						DAYS	
		Ъ		0		:TOTL:	

REP: TEL# 703 528 7800
CREDIT ADVISORY: AGENCY CREDIT RISK!!!

ORDER WORKSHEET

REP HEADLINE# 6228190 TRF# 321469 \$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

FAX# 703 528 7880

AGENCY CREDIT RISK !!!

AGENCY CREDIT RISK !!!

OCT12/12 12.56

CHANGES *** WETV-TV ***

STATION MAKEGOOD OFFERS: :LINE#:REP :CD: OCT/12 :LINE#: OK'D 147550.00 BUY#61 TIME PERIOD MISSED:SAT/1100P-1135P OFFER:TUE/1100P-1135P CMT:WE CAN OFFER •• LGTH : SEC : RATE OCT20 OCT16 START END :SPTS: WEEK : DATE : /WK: INVT : 30S CONTRACT TOTAL TOTAL SPOTS \$2,800.00 \$2,800.00 (OCT12/12) PLS ADVISE. 147550.00 73 :TOTL:

MARKET TOTALS \$421,571 WFTV 35% WKMG 19% WOPX 0% WESH 29% WOFL 15% WKCF 1% WRDQ 1% EFTV 0% WRBW 0% CABL 0%

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME SVC- NSI P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE